



FSLSO
Florida Surplus Lines Service Office

20 years
of Service
EST. 1998

FLORIDA MARKETPLACE ACTIVITY

TOTAL 4Q18 FLORIDA PREMIUM



ANNUAL GROWTH 2017 - 2018 **↑ 11%**

4Q18 PREMIUM & POLICY COUNT

	4Q	YTD	FROM 4Q17
Total Premium	\$1,254,258,266	\$5,822,465,730	↑ 10%
Policy Count	268,835	1,175,715	↑ 9%
Average Cost Per Policy	\$4,666	\$4,952	↑ 1%

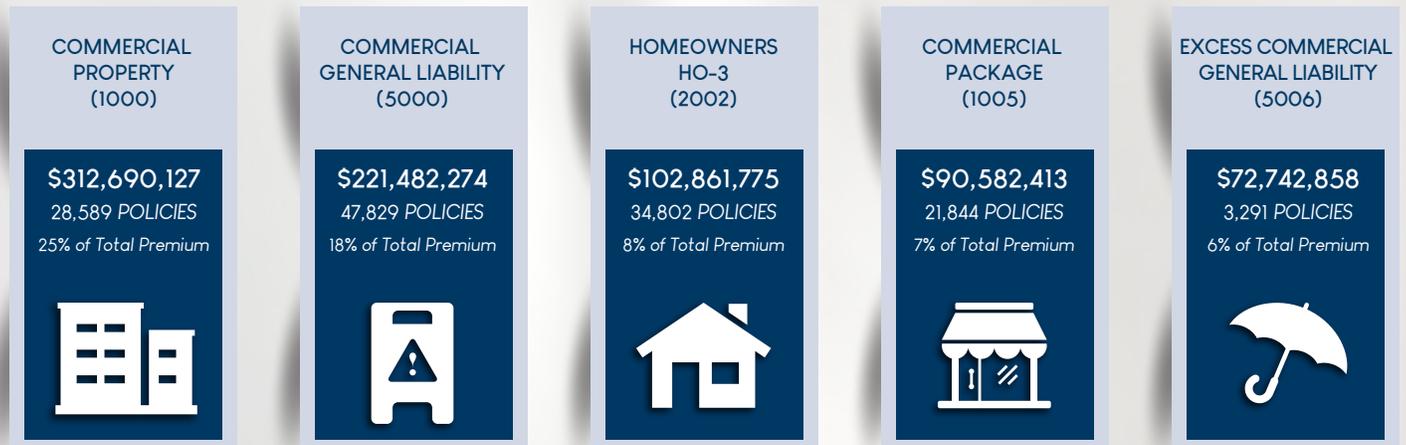
4Q18 TAXES, FEES, & ASSESSMENTS INVOICED

	4Q
Taxes	\$58,480,283
Fees	\$1,534,691
Assessments	\$346,864

TOP INSURERS BY PREMIUM

4Q18 RANK	INSURER	PREMIUM	PERCENT OF TOTAL PREMIUM	4Q17 RANK
1	LLOYD'S UNDERWRITERS AT LONDON	\$356,399,011	28%	1
2	LEXINGTON INSURANCE COMPANY	\$68,516,805	5%	2
3	SCOTTSDALE INSURANCE COMPANY	\$50,120,490	4%	3
4	INDIAN HARBOR INSURANCE COMPANY	\$40,672,836	3%	6
5	QBE SPECIALTY INSURANCE COMPANY	\$33,842,156	3%	5

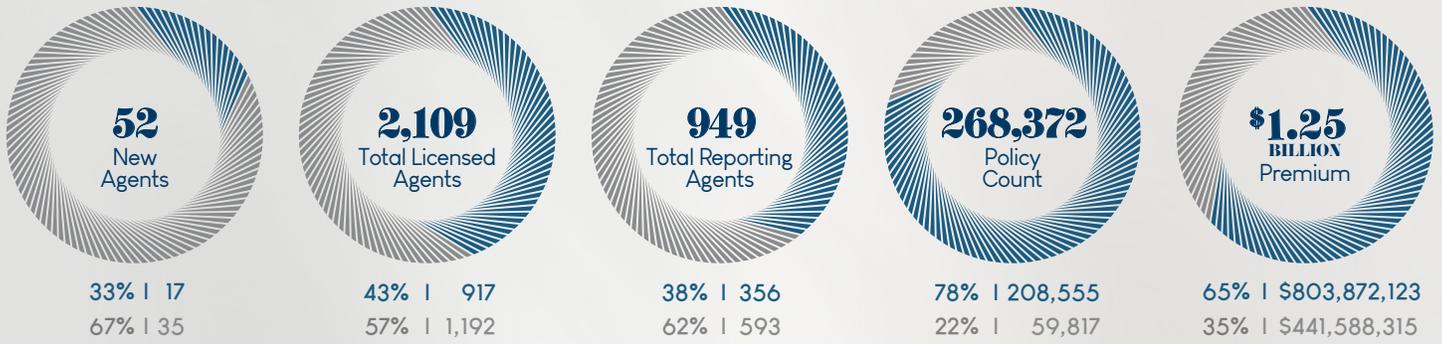
TOP COVERAGES BY PREMIUM



Data herein is based upon policy transactions submitted between 10/01/18 and 12/31/18 and is current as of 01/01/19. All figures have been rounded to the nearest dollar amount.

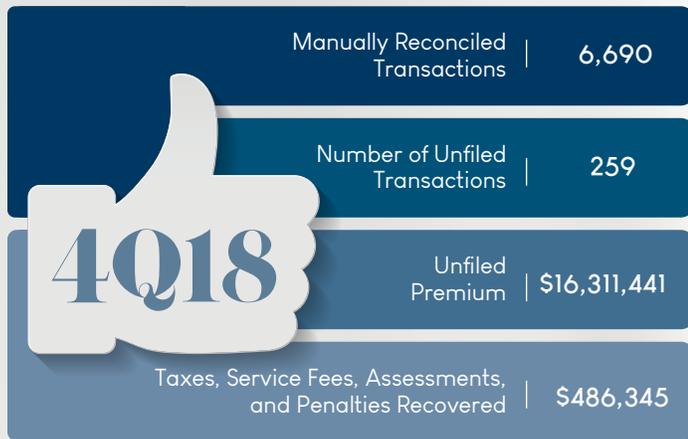
AGENT ACTIVITY

● Resident ● Non-Resident

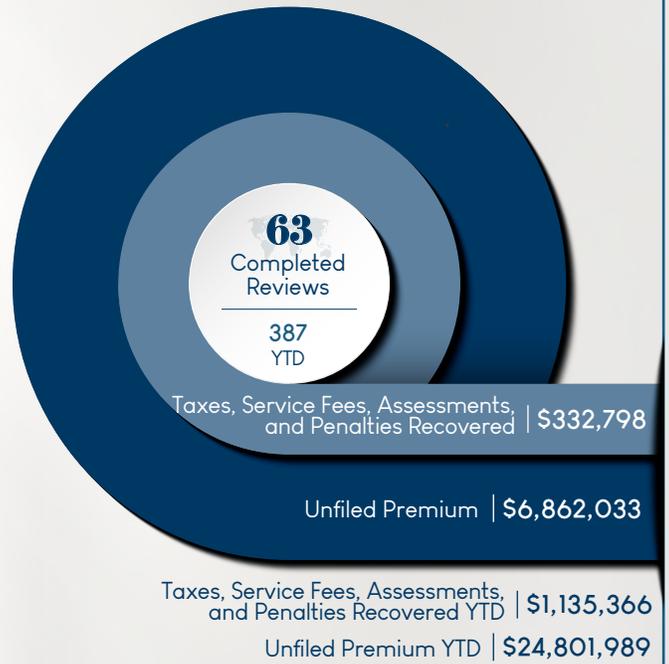


FINANCIAL REVIEWS

PREMIUM RECONCILIATION

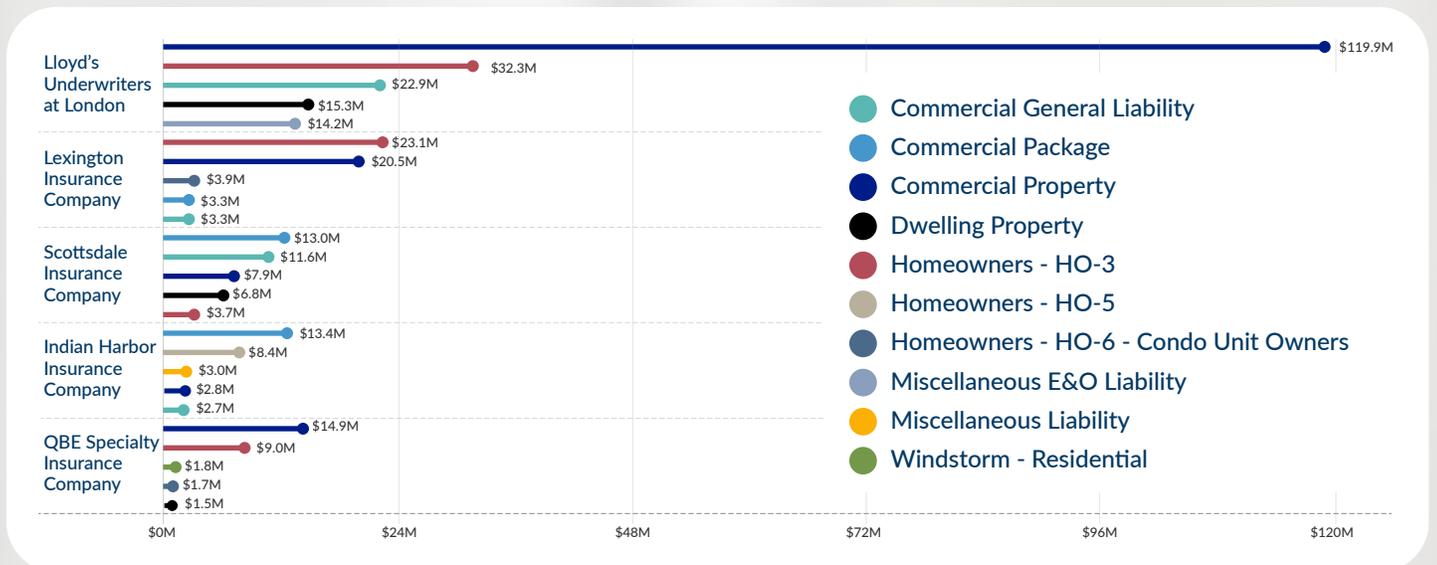


PRODUCTION LEDGER REVIEW



ANALYTICS

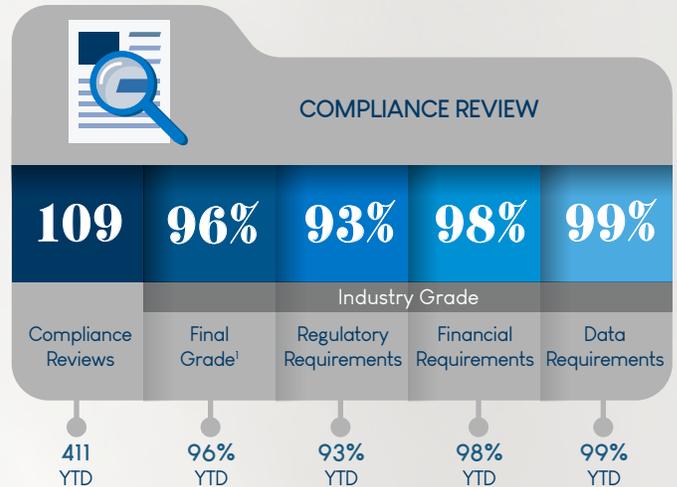
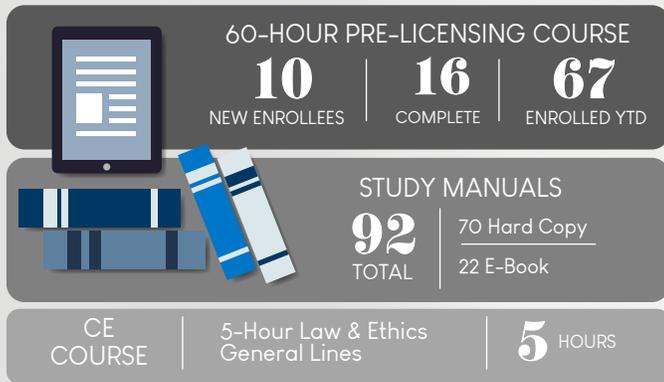
4Q18 TOP INSURERS WITH TOP COVERAGE



This graph illustrates the top five grossing insurers and their respective top five coverages for the fourth quarter of 2018.

MARKETPLACE MONITORING

EDUCATION



PRODUCT & BUSINESS DEVELOPMENT

FEATURED PRODUCTS & SERVICES



PRODUCT RELEASES LAUNCHING JANUARY 2019



WEBSITE



CUSTOMER OUTREACH



ELECTRONIC COMMUNICATION



COMMUNITY OUTREACH

More than \$2K donated by FLSO and individual staff members to families affected by Hurricane Michael.

¹Weighted average of regulatory requirements, financial requirements, and data requirements.