

1Q 20

Facilitating Compliance Through Innovative Solutions

SUBMIT DATE

REPORT

FSLSO

EST. 1998

Florida Surplus Lines Service Office

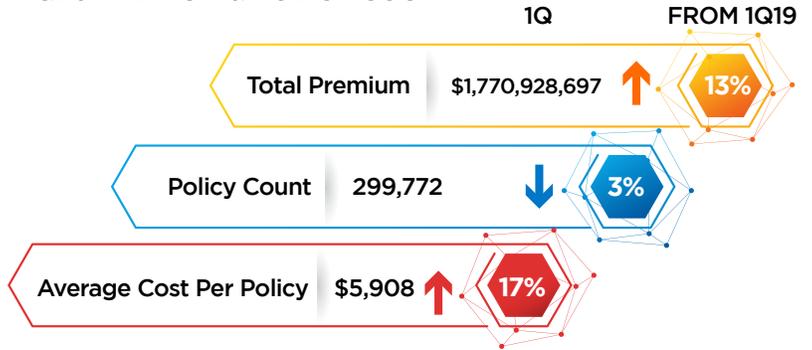
FLORIDA MARKETPLACE ACTIVITY

TOTAL 1Q20 FLORIDA PREMIUM



↑ 13%
FROM 1Q19

1Q20 PREMIUM & POLICY COUNT



1Q20 TAXES, FEES & ASSESSMENTS

	1Q
Taxes	\$82,603,213
Fees	\$2,031,911
Assessments	\$377,541

TOP INSURERS BY PREMIUM

1Q20 RANK	INSURER	PREMIUM	PERCENT OF TOTAL PREMIUM	1Q19 RANK
1	LLOYD'S UNDERWRITERS AT LONDON	\$401,667,430	23%	1
2	LEXINGTON INSURANCE COMPANY	\$90,783,218	5%	2
3	SCOTTSDALE INSURANCE COMPANY	\$60,533,750	3%	3
4	INDIAN HARBOR INSURANCE COMPANY	\$59,001,380	3%	4
5	NATIONAL FIRE AND MARINE INSURANCE COMPANY	\$56,029,508	3%	5



TOP COVERAGES BY PREMIUM

<p>COMMERCIAL PROPERTY (1000)</p> <p>\$571,716,001 33,620 POLICIES 32% of Total Premium</p>	<p>COMMERCIAL GENERAL LIABILITY (5000)</p> <p>\$294,436,573 50,217 POLICIES 17% of Total Premium</p>	<p>COMMERCIAL PACKAGE (1005)</p> <p>\$102,782,972 20,668 POLICIES 6% of Total Premium</p>	<p>HOMEOWNERS HO-3 (2002)</p> <p>\$98,108,408 27,557 POLICIES 6% of Total Premium</p>	<p>EXCESS COMMERCIAL GENERAL LIABILITY (5006)</p> <p>\$89,071,740 4,655 POLICIES 5% of Total Premium</p>
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Data herein is based upon policy transactions submitted between 01/01/20 and 03/31/20 and is current as of 04/01/20. All figures have been rounded to the nearest dollar amount.

AGENT ACTIVITY

Resident Non-Resident



18% | 16
82% | 71



40% | 1,000
60% | 1,489



36% | 338
64% | 598



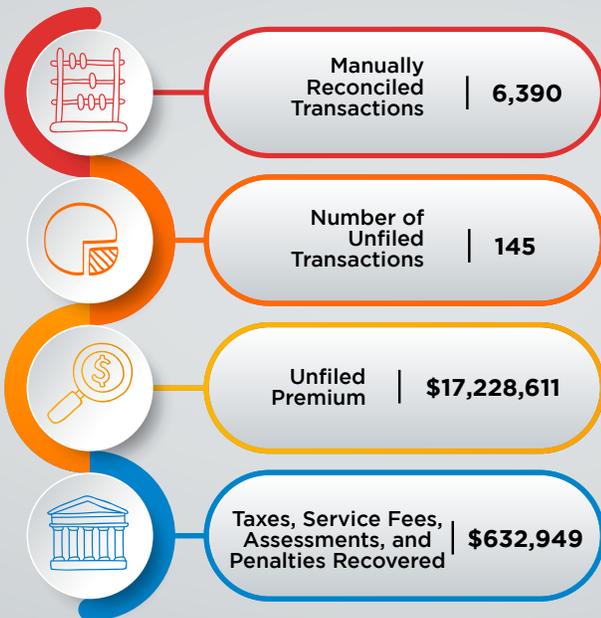
77% | 229,222
23% | 70,362



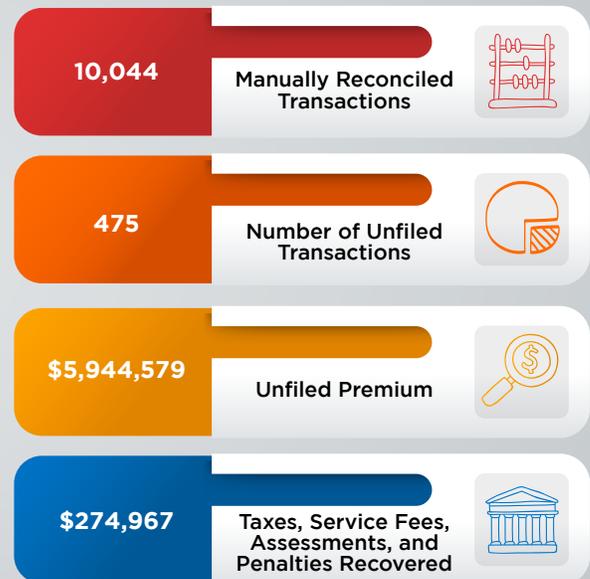
61% | \$1,059,953,163
39% | \$691,961,543

FINANCIAL REVIEWS

PREMIUM RECONCILIATION



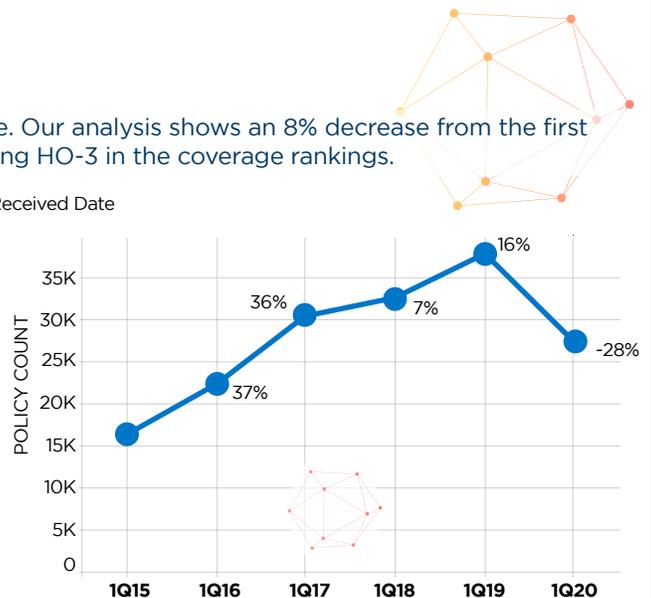
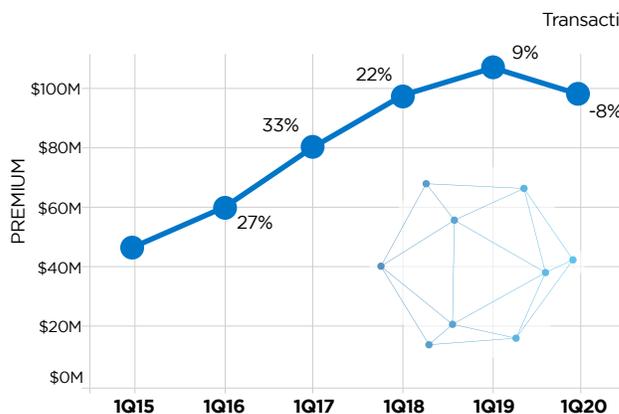
PRODUCTION LEDGER REVIEW



ANALYTICS

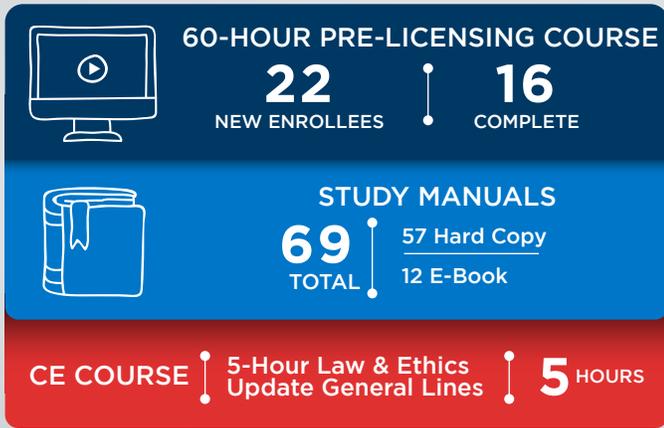
HO-3 1Q20 PREMIUM RECEIVED

This quarter there was an intriguing shift in HO-3 coverage. Our analysis shows an 8% decrease from the first quarter of 2019, resulting in Commercial Package surpassing HO-3 in the coverage rankings.



MARKETPLACE MONITORING

EDUCATION



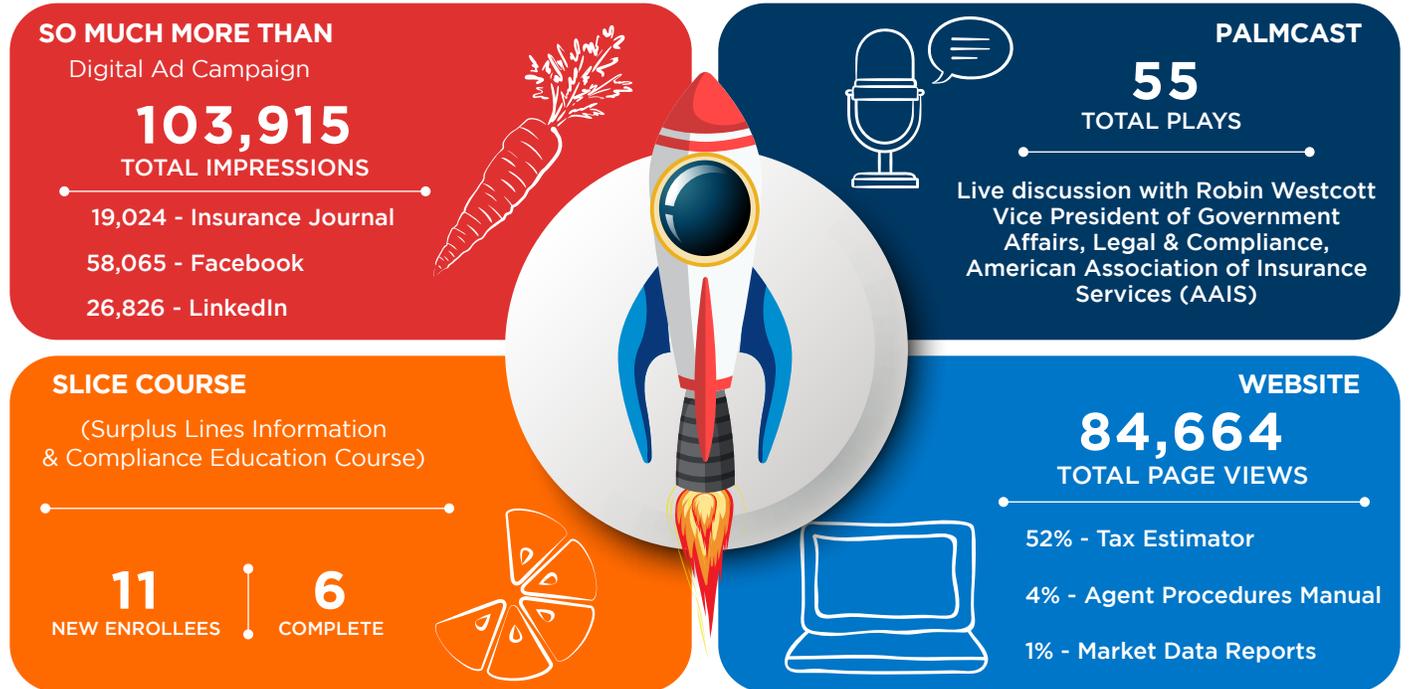
COMPLIANCE REVIEW



¹Weighted average of regulatory requirements, financial requirements, and data requirements.

PRODUCT & BUSINESS DEVELOPMENT

FEATURED PRODUCTS & SERVICES



COMMUNITY OUTREACH



ELECTRONIC COMMUNICATION



CUSTOMER OUTREACH

