

FACILITATING COMPLIANCE THROUGH INNOVATIVE SOLUTIONS

# 4Q22 REPORT



FLORIDA SURPLUS LINES SERVICE OFFICE

# FLORIDA MARKETPLACE ACTIVITY

## TOTAL 4Q22 FLORIDA PREMIUM

**\$2.58**  
BILLION **▲ 19%**  
FROM 4Q21



## 4Q22 PREMIUM & POLICY COUNT

	4Q	YTD	FROM 4Q21
Total Premium	\$2,581,653,386	\$12,049,438,140	▲ 19%
Policy Count	298,904	1,333,735	▲ 7%
Average Cost Per Policy	\$8,637	\$9,034	▲ 10%

## 4Q22 TAXES, FEES, & ASSESSMENTS

Category	Amount	Change from 4Q21
Taxes	\$122,965,825	▲ 20% from 4Q21
Fees	\$2,290,608	▲ 25% from 4Q21
Assessments	\$347,415	▼ 5% from 4Q21

## TOP INSURERS BY PREMIUM

4Q22 RANK	INSURER	PREMIUM	PERCENT OF TOTAL PREMIUM	4Q21 RANK
1	UNDERWRITERS AT LLOYD'S, LONDON	\$456,843,460	18%	1
2	NATIONAL FIRE AND MARINE INSURANCE COMPANY	\$80,794,283	3%	5
3	EVANSTON INSURANCE COMPANY	\$72,858,827	3%	7
4	SCOTTSDALE INSURANCE COMPANY	\$67,718,477	3%	6
5	WESTCHESTER SURPLUS LINES INSURANCE COMPANY	\$58,644,587	2%	3

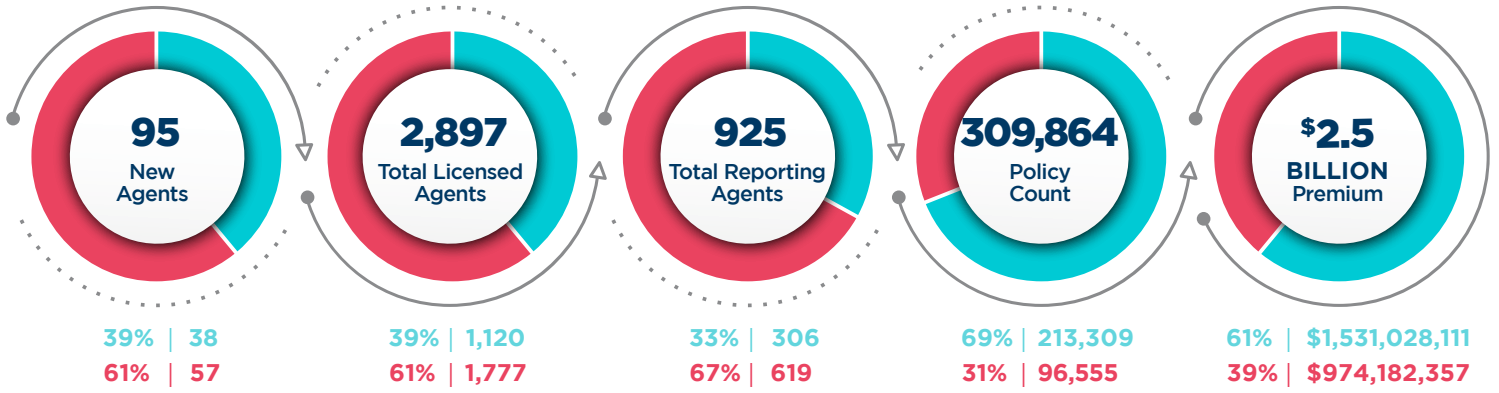
## TOP COVERAGES BY PREMIUM

<b>COMMERCIAL PROPERTY (1000)</b>  <b>\$730,522,065</b> ..... <b>37,413 POLICIES</b> 28% of Total Premium	<b>COMMERCIAL GENERAL LIABILITY (5000)</b>  <b>\$399,964,942</b> ..... <b>49,238 POLICIES</b> 15% of Total Premium	<b>EXCESS COMMERCIAL GENERAL LIABILITY (5006)</b>  <b>\$223,319,413</b> ..... <b>6,772 POLICIES</b> 9% of Total Premium	<b>COMMERCIAL PACKAGE (1005)</b>  <b>\$141,506,005</b> ..... <b>19,983 POLICIES</b> 5% of Total Premium	<b>HOMEOWNERS HO-3 (2002)</b>  <b>\$110,792,020</b> ..... <b>22,274 POLICIES</b> 4% of Total Premium
--	---	--	--	---

Data herein is based upon policy transactions submitted between 10/01/22 and 12/31/22 and is current as of 01/03/23. All figures have been rounded to the nearest dollar amount.

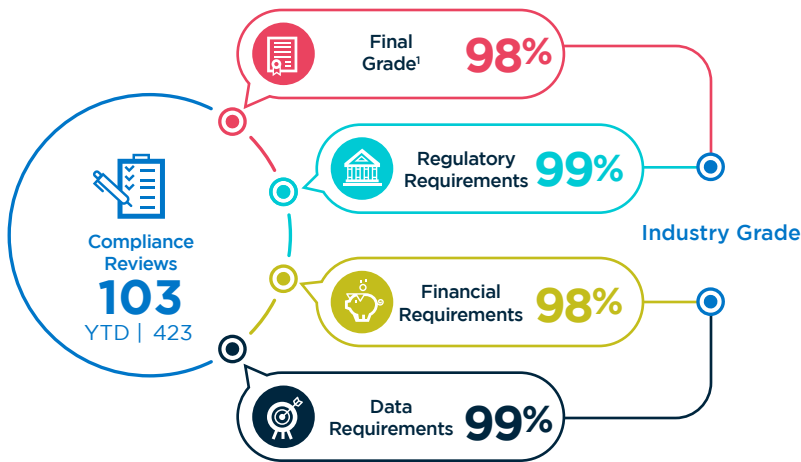
## AGENT ACTIVITY

● Resident ● Non-Resident



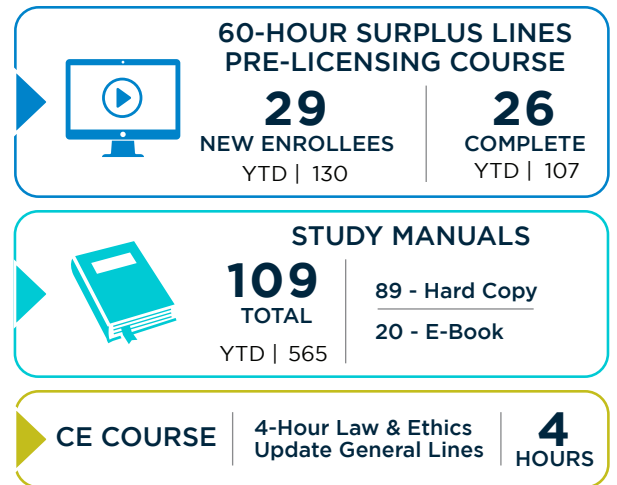
## MARKETPLACE MONITORING

### COMPLIANCE REVIEW



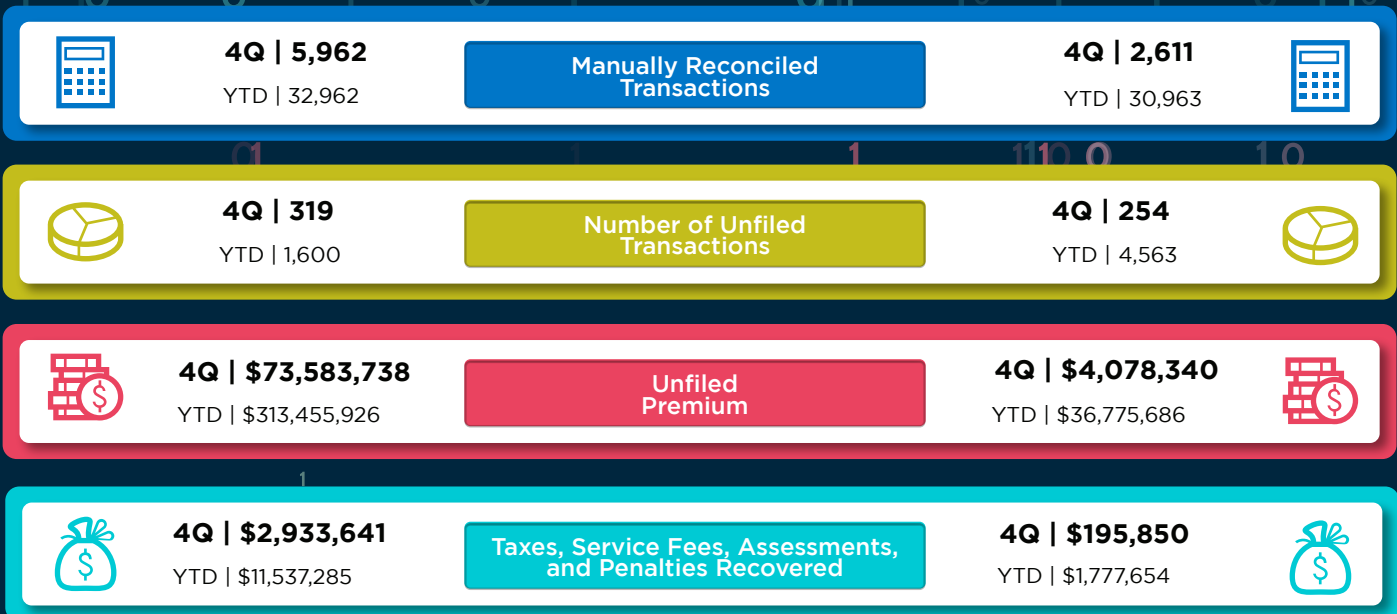
<sup>1</sup>Weighted average of regulatory requirements, financial requirements, and data requirements.

### EDUCATION



## FINANCIAL REVIEWS

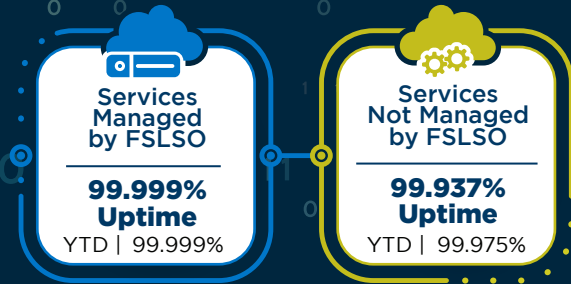
### PREMIUM RECONCILIATION



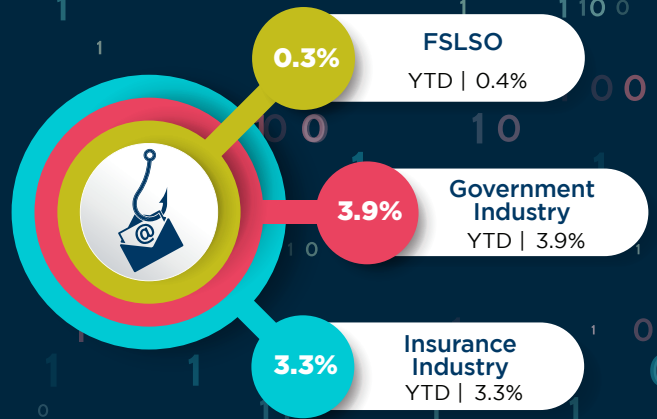
### PRODUCTION LEDGER REVIEW

## INFORMATION TECHNOLOGY

### 4Q22 UPTIME OF FLSO IT RESOURCES

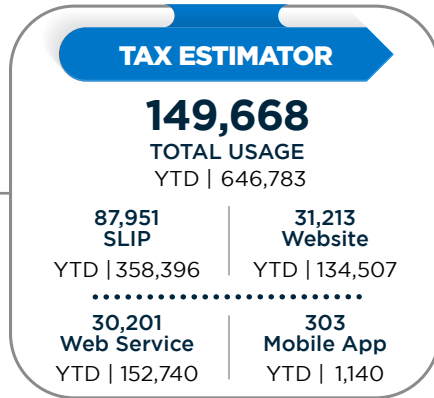


### 4Q22 EMAIL PHISH-PRONE PERCENTAGE



## PRODUCT & BUSINESS DEVELOPMENT

### FEATURED PRODUCTS & SERVICES



\*\*SLAS states are Georgia, North Carolina, South Dakota, Tennessee, and Wyoming.

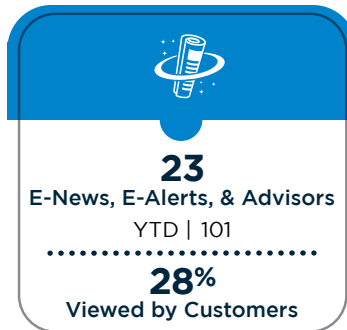
### COMMUNITY OUTREACH



### CUSTOMER OUTREACH

- Fall 2022 Surplus Lines Law Group
- .....
- FSU RMI Class
- .....
- 2022 Florida Chamber Annual Insurance Summit
- .....
- 2022 NAIC Fall National Meeting

### ELECTRONIC COMMUNICATION



### SOCIAL MEDIA

