

2Q 20



SUBMIT DATE
REPORT

Facilitating Compliance Through Innovative Solutions

FSLSO
EST. 1998
Florida Surplus Lines Service Office

FLORIDA MARKETPLACE ACTIVITY

TOTAL 2Q20 FLORIDA PREMIUM



↑ 7%
FROM 2Q19

2Q20 PREMIUM & POLICY COUNT

	2Q	YTD	FROM 2Q19
Total Premium	\$2,390,175,736	\$4,161,104,433	↑ 7%
Policy Count	310,998	608,900	↓ 10%
Average Cost Per Policy	\$7,686	\$6,834	↑ 19%

2Q20 TAXES, FEES, & ASSESSMENTS

Taxes	\$105,383,868
Fees	\$1,980,812
Assessments	\$452,563

TOP INSURERS BY PREMIUM

2Q20 RANK	INSURER	PREMIUM	PERCENT OF TOTAL PREMIUM	2Q19 RANK
1	UNDERWRITERS AT LLOYD'S, LONDON	\$602,328,900	25%	1
2	LEXINGTON INSURANCE COMPANY	\$124,163,002	5%	2
3	QBE SPECIALTY INSURANCE COMPANY	\$75,621,354	3%	8
4	WESTCHESTER SURPLUS LINES INSURANCE COMPANY	\$73,127,107	3%	7
5	SCOTTSDALE INSURANCE COMPANY	\$69,350,812	3%	5



TOP COVERAGES BY PREMIUM

<p>COMMERCIAL PROPERTY (1000)</p> <p>\$1,153,582,137 45,802 POLICIES 48% of Total Premium</p>	<p>COMMERCIAL GENERAL LIABILITY (5000)</p> <p>\$295,829,884 50,632 POLICIES 12% of Total Premium</p>	<p>HOMEOWNERS HO-3 (2002)</p> <p>\$128,840,168 31,431 POLICIES 5% of Total Premium</p>	<p>COMMERCIAL PACKAGE (1005)</p> <p>\$107,931,379 21,090 POLICIES 5% of Total Premium</p>	<p>EXCESS COMMERCIAL GENERAL LIABILITY (5006)</p> <p>\$83,620,946 5,019 POLICIES 3% of Total Premium</p>
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Data herein is based upon policy transactions submitted between 04/01/20 and 06/30/20 and is current as of 07/01/20. All figures have been rounded to the nearest dollar amount.

AGENT ACTIVITY

■ Resident ■ Non-Resident



21% | 12
79% | 45



40% | 1,000
60% | 1,509



36% | 327
64% | 592



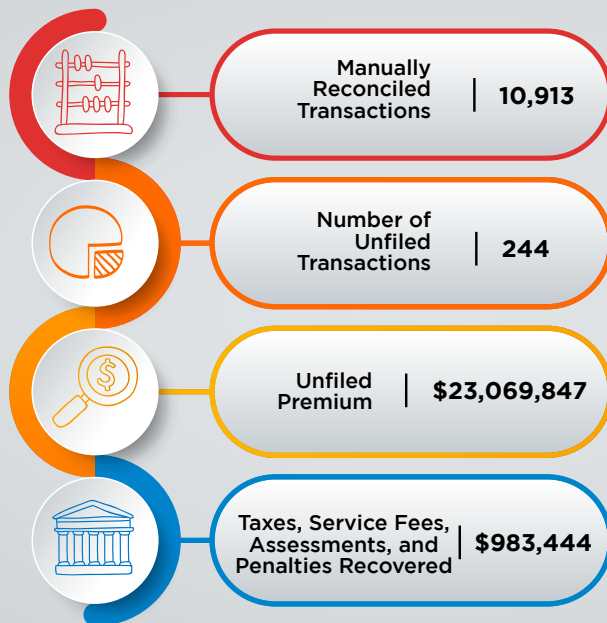
74% | 230,168
26% | 80,668



62% | \$1,445,564,471
38% | \$881,556,338

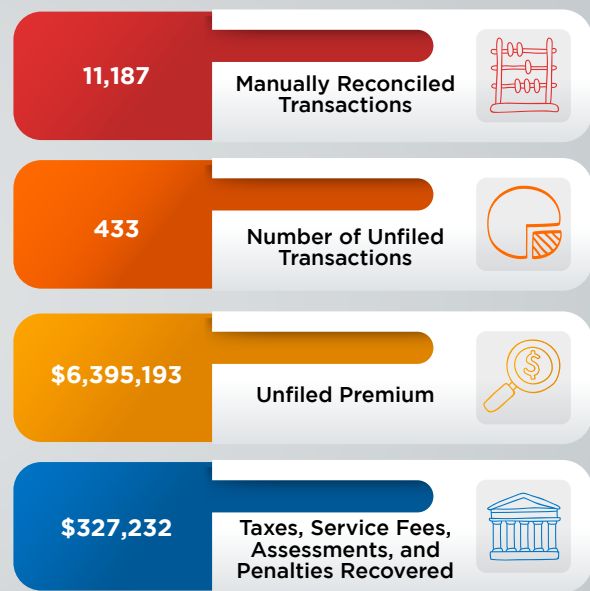
FINANCIAL REVIEWS

PREMIUM RECONCILIATION



Taxes, Service Fees, Assessments, and Penalties Recovered YTD | **\$1,616,393**
Unfiled Premium YTD | **\$40,298,457**

PRODUCTION LEDGER REVIEW



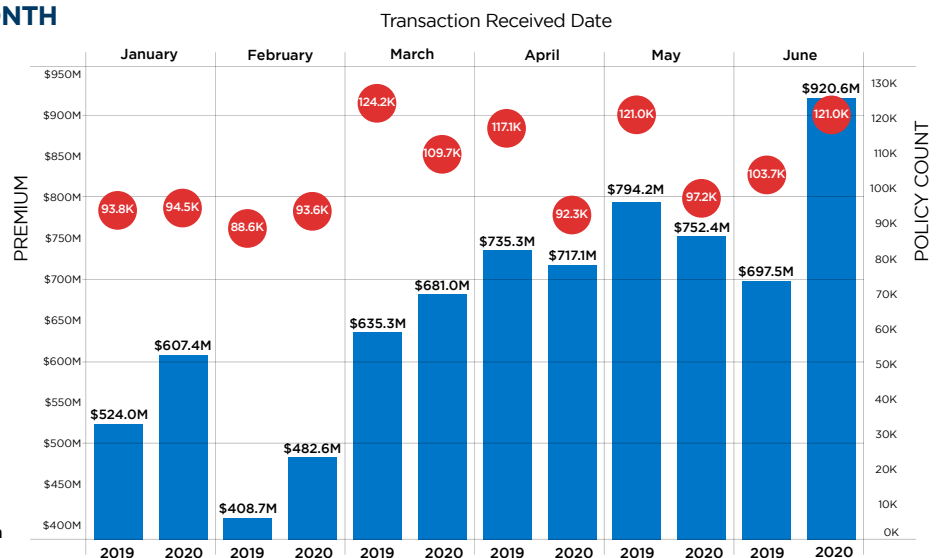
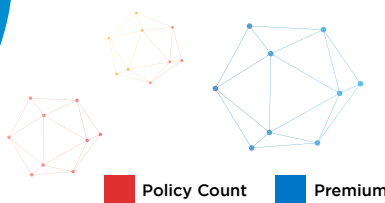
Taxes, Service Fees, Assessments, and Penalties Recovered YTD | **\$602,198**
Unfiled Premium YTD | **\$12,339,771**

ANALYTICS

PREMIUM AND POLICY COUNT BY MONTH

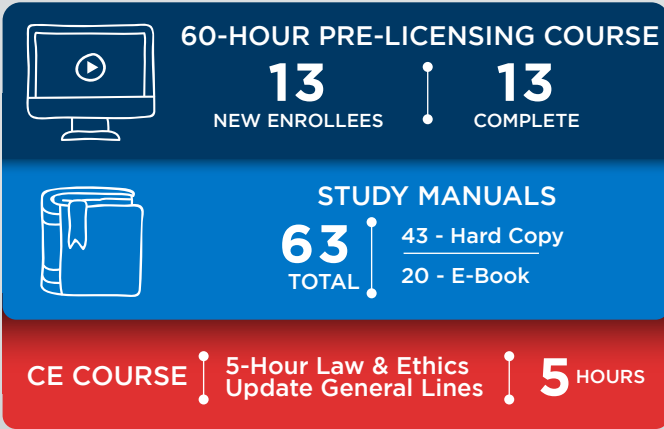


The graph shows a monthly comparison of premium and policies received by FLSO during the first half of 2019 and 2020. After premium dropped in April and May this year, June was a record month for premium with 32% more than June 2019.

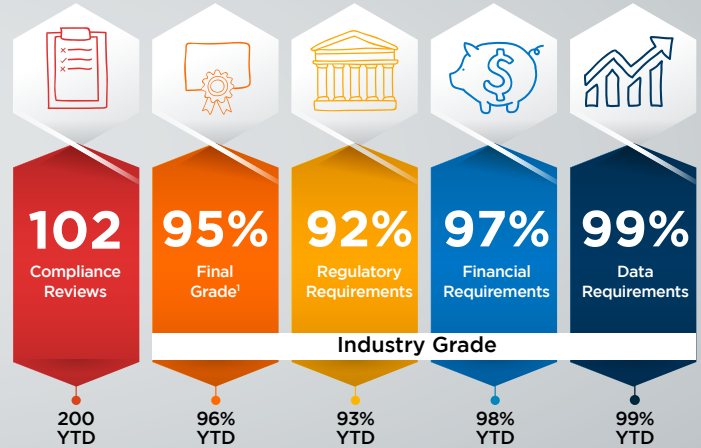


MARKETPLACE MONITORING

EDUCATION

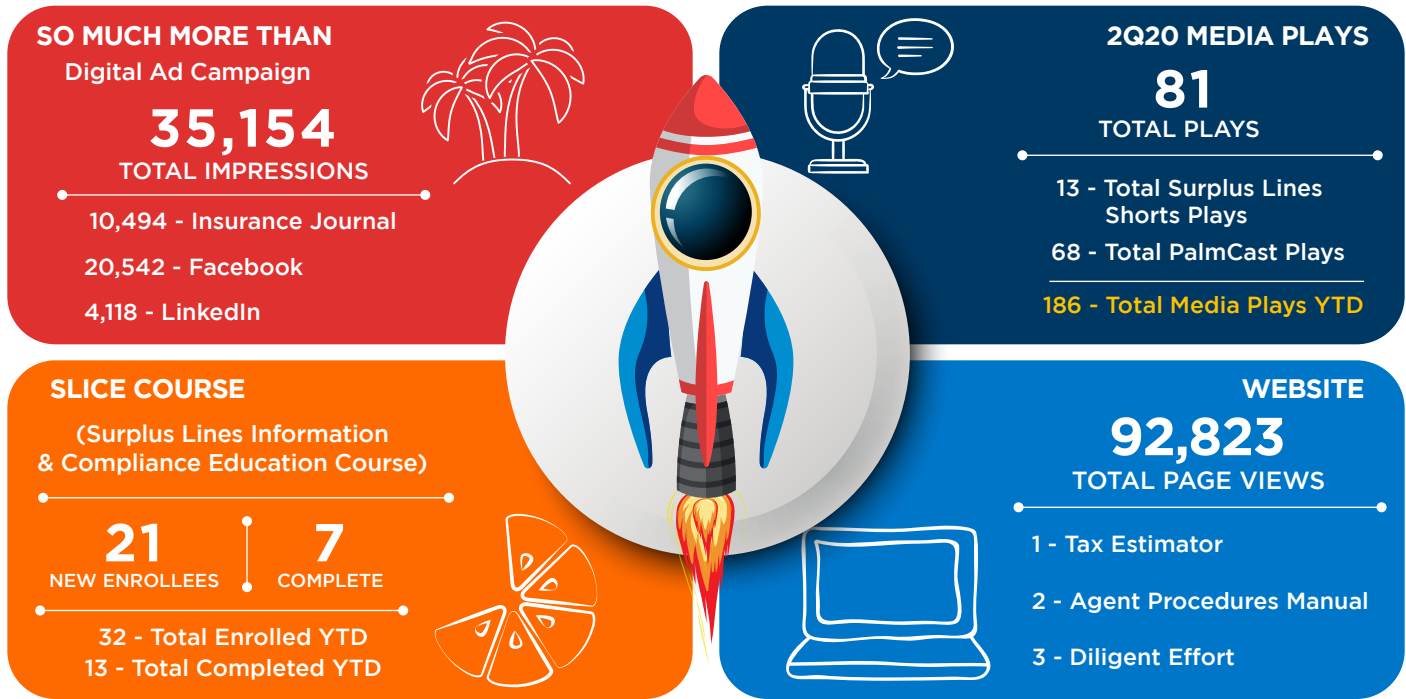


COMPLIANCE REVIEW

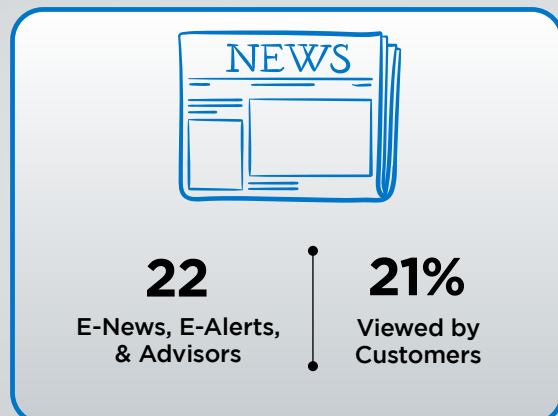


PRODUCT & BUSINESS DEVELOPMENT

FEATURED PRODUCTS & SERVICES



ELECTRONIC COMMUNICATION



SOCIAL MEDIA

