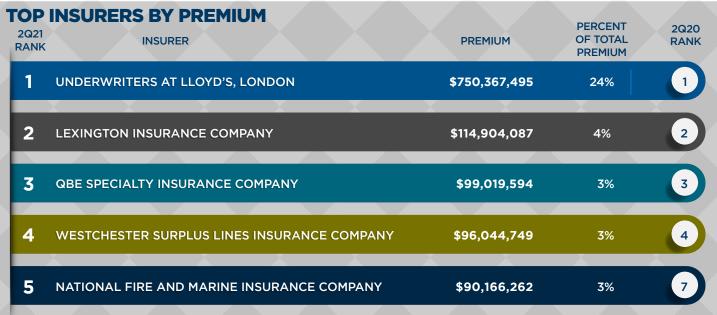


21 SUBMIT DATE REPORT

Florida Surplus Lines Service Office







TOP COVERAGES BY PREMIUM



COMMERCIAL GENERAL LIABILITY (5000)

\$391,041,075
57,379 POLICIES
13% of Total Premium

\$172,997,505 5,764 POLICIES 6% of Total Premium ## HOMEOWNERS HO-3 (2002)

\$148,816,110

30,830 POLICIES

5% of Total Premium

COMMERCIAL PACKAGE (1005)
\$144,622,788
23,903 POLICIES
5% of Total Premium

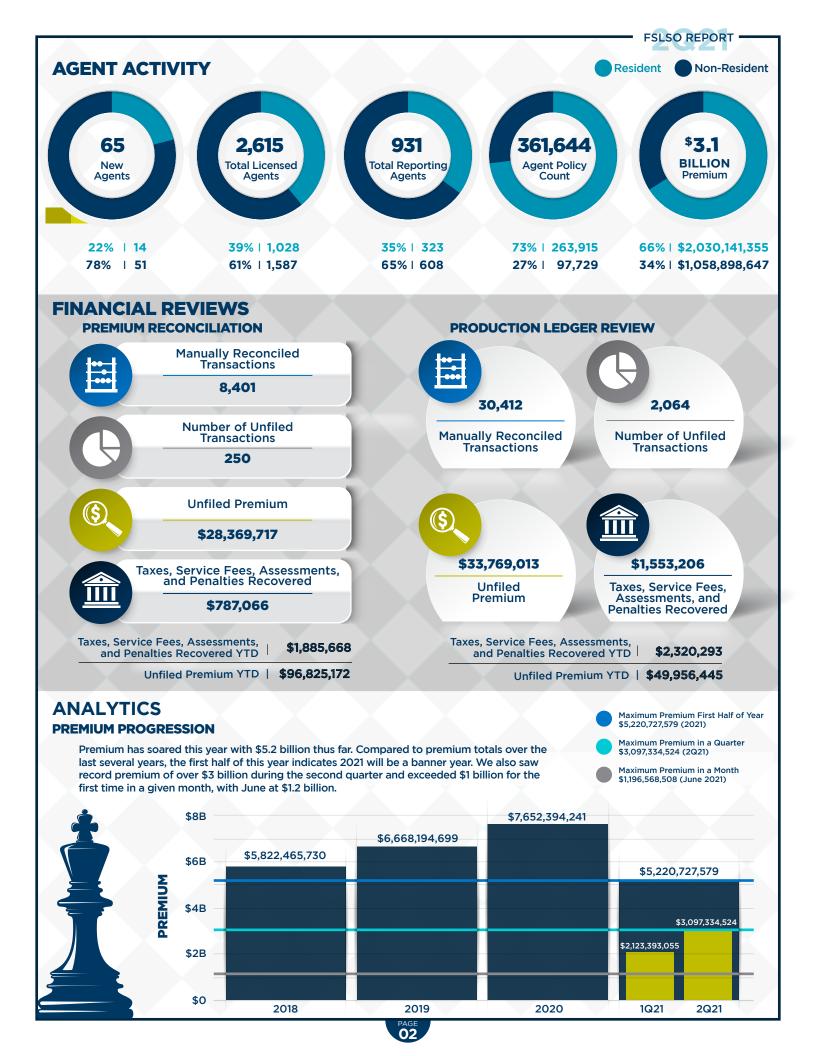
FROM 2Q20

30%

16%

11%

Data herein is based upon policy transactions submitted between 04/01/21 and 06/30/21 and is current as of 07/01/21. All figures have been rounded to the nearest dollar amount.





EDUCATION





STUDY MANUALS

27 | 111 - Hard Copy 16 - E-Book

CE COURSE

5-Hour Law & Ethics Update General Lines 5 HOURS

¹Weighted average of regulatory requirements, financial requirements, and data requirements.

PRODUCT & BUSINESS DEVELOPMENT

FEATURED PRODUCTS & SERVICES



WEBSITE

97,248 TOTAL PAGE VIEWS

Tax Estimator	1
Diligent Effort	2
Agent Procedures Manual	3



SLICE COURSE

(Surplus Lines Information & Compliance Education Course)

Total New Enrollees 2Q21 20
Total Completed 2Q21 8
Total Completed YTD 16



PALMCAST & SURPLUS LINES SHORTS

Latest Episode: Interview with Fred Karlinsky, Esq. PalmCast 2Q21 57
Surplus Lines Short 2Q21 45
Total Media Plays YTD 150

ELECTRONIC COMMUNICATION



E-News, E-Alerts, & Advisors

18%

Viewed by Customers

CUSTOMER OUTREACH

FAIA Convention & Education Symposium

SOCIAL MEDIA









26 Posts

26 Posts 25 Posts

sts

381Total

Impressions

873
Total
Impressions

4,296
Total

Impressions

12,116
Total
Impressions